Susanne Aronowitz | Career Coaching

The Grass Isn't Always Greener: Learning to Blossom Where You Are Planted

Susanne Aronowitz, Legal Career Coach, Susanne Aronowitz LLC

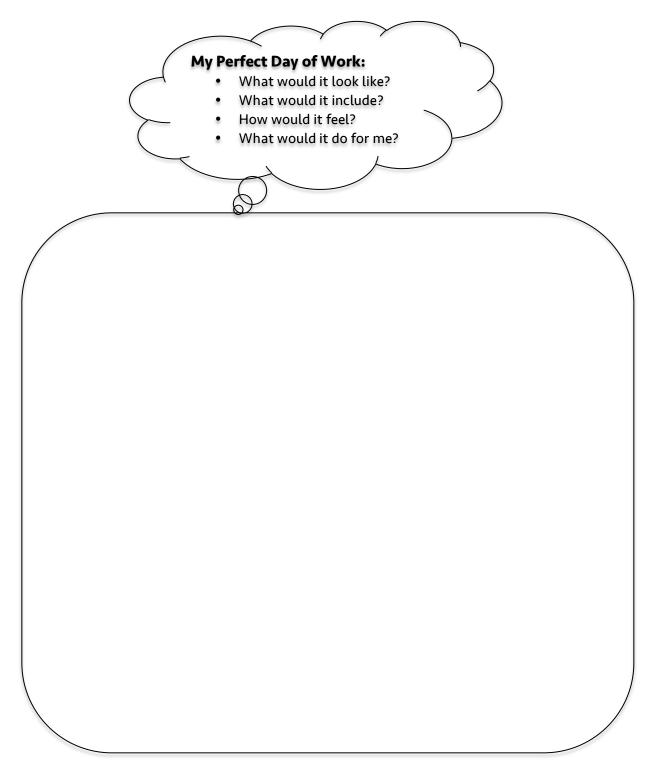
Oregon Women Lawyers—Contract Lawyers Discussion Group June 6, 2017

About the speaker:

Susanne Aronowitz is a Portland-based career coach supporting lawyers in their professional development and career transitions. In addition to her private coaching work, Susanne has been a featured speaker for bar associations, a frequent speaker at NALP's Annual Education Conference, and has led webinars to assist law school graduates in finding jobs after law school. She served as the Associate Dean for Law Career Services and Alumni Relations at Golden Gate University School of Law for almost 20 years, where she counseled thousands of law students and lawyers and was a founder and facilitator of Golden Gate's Law & Leadership Program.

Susanne began her legal career as an associate attorney in a small civil litigation firm in San Francisco. She earned her bachelors degree from the University of Michigan, her law degree from UC Hastings, and is a graduate of CoachU's Core Essentials Program. She is a member of Oregon Women Lawyers, the Solo & Small Firm Section of the Oregon State Bar, the State Bar of California, and the International Coaching Federation.

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Where Are The Gaps?

The SCARF Model

Dr. David Rock, Your Brain At Work

Element	How Are You Feeling In Your Work?	
<u>S</u> tatus	Threat	Reward
Our social position in relation to others.		330333
<u>C</u>ertainty Being able to predict outcomes.	Threat	Reward
<u>Autonomy</u> Sense of control over our own destiny.	Threat	Reward
Relatedness A sense of safety with others.	Threat	Reward
<u>F</u> airness Are we (or others) treated in a fair way?	Threat	Reward
Overall THREAT/REWARD RESPONSE	Threat	Reward

Adapted from https://www.linkedin.com/pulse/strategy-cultures-prisoner-hermann-woithe and http://leanchange.org/2015/11/how-much-does-change-really-hurt/

How can I minimize the threat response and maximize the reward response?

Expertise

What do you know (or want to know), and how can you showcase it?

Skill Set

Do you have the skills you need to be effective in the role you want?

Strategies to Enhance Your Professional Identity

Recognition

How will you communiate about your accomplishments and stand in your value?

Relationships

How can you create and cultivate relationships that will support your success?

My Top 3 Action Priorities:

Action Priority #1:
What will this do for me? What makes this important? (Think about SCARF!)
Where do I want to be 180 days from now?
What do I need to do at 90 days?
What do I need to do at 30 days?
What are the obstacles?
What are the resources to help?
How do I want to begin?
Action Priority #2:
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What are the obstacles?
What are the resources to help?
How do I want to begin?
Accountability Plan
☐ I will allocate the following time to work on this:
☐ I will add these action items to my calendar:
☐ My accountability partner is:
o Name:
o Email:
o Phone:
We plan to talk on: Date: at Time:
☐ [Optional] My complimentary phone conversation with Susanne is scheduled on:
 [Optional] My complimentary phone conversation with Susanne is scheduled on: Date: at Time: